

MARCH 2025

DR ON CALL:	MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY
Johncarlo Morales (CT) 203-296-0299 Clayton Jeffrey (NY) 914-879-4549	03    12:00 KW ORIENTATION ZOOM ROOM: 394-541-8962 12:30 TOP 10 THINGS TO KNOW TO BUY OR SELL IN 2025 KW COLLECTIVE ZOOM ROOM 1:00 KW KICKSTART 1: REAL ESTATE 101-WHERE DO I BEGIN? ZOOM ROOM: 394-541-8962 1:30-3:00 ALC MEETING KW COLLECTIVE ZOOM ROOM	04    9:00-2:30 BOLD Step 2 SPONSOR: LANDVOICE STAMFORD MC	05    9:00-2:30 BOLD Step 2 STAMFORD MC	06    KNOWLEDGE PARTY WHITE PLAINS 10:00 BUYER & SELLER NEEDS 11:00 PERSUASION: THE ART OF SPEAKING WITH YOUR CLIENT 12:00 LUNCH & LEARN TBD 1:00 PRODUCING EVENTS/SEMINARS WORKSHOP 2:00 A.I. FOR EVERYONE	07 8:30 WEALTH BUILDING WITH MARC KING 9:00 WEALTH BUILDING FRIDAY KW COLLECTIVE ZOOM ROOM 9:30-10:30 SALES MEETING WHITE PLAINS MC 12:00 SUCCESS THROUGH TEAMS KW COLLECTIVE ZOOM ROOM
Marcelle Sahossi (CT) 203-570-0929 Joseph Iannibelli(NY) 914-954-5510	10    11:00 DOCUSIGN 101 KW COLLECTIVE ZOOM ROOM 1:00 RAINMAKER MASTERMIND KW COLLECTIVE ZOOM ROOM 2:00 KW KICKSTART 2: 2:00-3:00 INTRO TO HGAR 3:00-4:00 INTRO TO SMART MLS KW COLLECTIVE ZOOM ROOM	11    9:00-2:30 BOLD Step 3 SPONSOR: CT BASEMENT SYSTEMS STAMFORD MC	12    9:00-2:30 BOLD Step 3 STAMFORD MC	13    KNOWLEDGE PARTY RIDGEFIELD 10:00 BUYER & SELLER NEEDS 11:00 PERSUASION: THE ART OF SPEAKING WITH YOUR CLIENT 12:00 LUNCH & LEARN CMG HOME LOANS 1:00 PRODUCING EVENTS/SEMINARS WORKSHOP 2:00 A.I. FOR EVERYONE	14 Elevate 2025: 10:00-5:00 KW Collective Awards Ceremony & State of the Company SEYMOUR, CT
Roxanna Bajra (CT) 914-720-4339 Michael Marciano (NY) 914-804-6098	17    1:00 TOP 100 MASTERMIND KW COLLECTIVE ZOOM ROOM 2:00-3:30 KW KICKSTART 3 : BUYERS A-Z KW COLLECTIVE ZOOM ROOM	18    9:00-2:30 BOLD Step 4 SPONSORS: WESTY, QUINCY MOVERS STAMFORD MC	19    9:00-2:30 BOLD Step 4 STAMFORD MC	20    KNOWLEDGE PARTY STAMFORD 10:00 BUYER & SELLER NEEDS 11:00 PERSUASION: THE ART OF SPEAKING WITH YOUR CLIENT 12:00 LUNCH & LEARN DURANGO INSURANCE 1:00 PRODUCING EVENTS/SEMINARS WORKSHOP 2:00 A.I. FOR EVERYONE	21 KNOWLEDGE PARTY TRUMBULL 10:00 BUYER & SELLER NEEDS 11:00 PERSUASION: THE ART OF SPEAKING WITH YOUR CLIENT 12:00 LUNCH & LEARN TBD 1:00 PRODUCING EVENTS/SEMINARS WORKSHOP 9:30-10:30 SALES MEETING WHITE PLAINS MC 10:30-2:00 KW KICKSTART COMMAND: BOOTCAMP 1 WHITE PLAINS MC
Geo Crume (CT) 203-692-5915 Gary Leogrande (NY) 914-582-7878	24    1:00 CLIMB TO CAP MASTERMIND KW COLLECTIVE ZOOM ROOM 2:00-3:30 KW KICKSTART 4: SELLERS A-Z KW COLLECTIVE ZOOM ROOM	25    9:00-2:30 BOLD Step 5 SPONSORS: CUTCO, PILLAR TO POST STAMFORD MC	26    9:00-2:30 BOLD Step 5 STAMFORD MC	27    KNOWLEDGE PARTY WESTPORT 10:00 BUYER & SELLER NEEDS 11:00 PERSUASION: THE ART OF SPEAKING WITH YOUR CLIENT 12:00 LUNCH & LEARN KW COMMERCIAL 1:00 PRODUCING EVENTS/SEMINARS WORKSHOP 2:00 A.I. FOR EVERYONE 3:00-5:00 RED DAY KICKOFF PARTY WESTPORT MC 6-7:00 CAREER SUMMIT KW COLLECTIVE ZOOM ROOM	28 8:30 WEALTH BUILDING WITH MARC KING 9:00 WEALTH BUILDING FRIDAY KW COLLECTIVE ZOOM ROOM 10:30-2:00 KW KICKSTART COMMAND: BOOTCAMP 2 WHITE PLAINS MC
Angela Araujo (CT) 203-858-2192 Mala Vaish (NY) 203-954-7251	31    1:00 HOW TO GET PAID KW COLLECTIVE ZOOM ROOM 2-3:30 RENTALS 101 KW COLLECTIVE ZOOM ROOM	01    9:00-2:30 BOLD Step 6 STAMFORD MC	02    9:00-2:30 BOLD Step 6 STAMFORD MC	03   	04

**KW COLLECTIVE ZOOM ROOM CODE:
468-511-5571**

YOUR GUIDE



Daily 9:00AM Crush it Call -
468 511 5571



Daily 9:15AM Business Builder with
Debi Orr - 910 953 3075



Daily 9:30AM Productivity Coaching
with Jen Henry

LEGEND

- Technology Training**
- General Training**
- Compliance Training**
- Market Center Events**
- Knowledge Party Events**
- Special Programming**
- KW Kickstart Training**

Scan the QR code to download the
Google calendar



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OUR PREFERRED PARTNERS

MORTGAGE

Westport Mortgage

Karen Mulreed 203-912-8056
Paul Lebowitz 203-733-5060
Peter Cohane 203-249-2978

Total Mortgage

Tammie Crainich 203-416-6000
Jessica Hastings 203-470-0032
Jose Vladimir 302-290-9272

CMG HOME LOANS

Justin Egan 203-904-4242

INSURANCE

Durango 203-667-9953
Safeguard 203-489-2300

LEGAL SERVICES

Arianne O'Donnell, Esq. 203-972-3465
Thomas Ozimkoski, Esq. 203-545-6010

OTHER

Tiger Inspections 800-324-4677
Apap Painting 845-878-3444

OUR MARKET CENTERS

WESTPORT: 276 Post Rd W
Westport, CT 06880
203-429-4020

RIDGEFIELD: 404 Main St
Ridgefield, CT 06877
203-438-9494

Trumbull: 35 Nutmeg Drive
Trumbull, CT 0661

STAMFORD: 2777 Summer St, Suite 700
Stamford, CT 06905
203-327-6700

WHITE PLAINS: 120 Bloomingdale Road, Suite 101
White Plains, NY 10605
914-437-6100

Welcome New Agents!

Krystina Bookman
Robert Pino
Michael Agate
Wilderie Santana
Nicky Keating
Roksana Zubel

Gilda Elser
Justin Sherman
Tyionna Robertson
Brenda La Fuente
Sean Lewis

March Birthdays

Anna Bolkhoeva 3/1
Richard DeForest 3/1
Garvin Yu 3/1
Robert Vozza 3/1
Stephanie Longo 3/1
Rohanie Rukaram 3/1
Nursel Riley 3/2
Lori Egan 3/2
Barbara Assiff 3/3
Ralph Harte 3/3

George Gardone 3/4
Jason Hoffmeister 3/4
Ralph Russo 3/4
Cynthia Knight 3/4
Albert Stever 3/4
Anthony Derbyshire 3/5
Rick Scott 3/5
Ana Urgiles 3/7
Frankie Pistecchia 3/8
Nestor Camacho 3/10
Richard Stingone 3/11
Jennifer Sisco 3/13
Fabio Ricci 3/13
Vanessa Perez-
Hutchins 3/14
Happy Wang 3/14
Jana Hulaj 3/15
Nina Mancini 3/15
Bernadett Vizi 3/15
Tabitha Jones 5/15
Lynne Persan 3/17
Kristin Egmont 3/17
Juan Sosa 3/17

Umberto Stella 3/20
Rudy Marciano 3/22
Sandra Villegas 3/22
Sophia Stewart 3/22
Patti Daly 3/23
Alexander Watson 3/23
Christy Giannattasio 3/23
Mary Pat Sexton 3/24
Sherrylee Dickinson 3/24
Rebant Srivastava 3/26
Rudolf Cenci 3/26
Brian Rosero 3/27
Anthony Gigliotti 3/28
Sonya Madden 3/28
Chris Furguson 3/29
Santiago Bautista Jr 3/29
Teena Thomas 3/29
Dan Cone 3/30
Michael Tromba 3/30
Jess Wilson 3/31